

Event Report: BfE New Delhi SSCBS – Consulting 101 Session

Date: 11 August, 2025



Event Overview

Bridges for Enterprise (BfE) New Delhi chapter at Shaheed Sukhdev College of Business Studies (SSCBS) organized an interactive **Consulting 101** session to introduce freshers to the fundamentals of consulting interviews. The session focused on building structured problem-solving skills through live case studies and guesstimates, enabling participants to understand the approach expected in consulting and other business interviews.

Speakers

The session was conducted by senior members of the BfE New Delhi consulting team, who drew upon their experience in live consulting projects and case competition participation.

They shared practical insights into interview frameworks, structured thinking, and effective communication while solving business problems.

Session Highlights

The session combined conceptual learning with hands-on problem solving, allowing participants to actively engage with real interview-style questions.

1. Introduction to Consulting Interviews

- Seniors explained the role of case interviews and guesstimates in consulting recruitment.
- Participants were introduced to the importance of structured thinking, logical reasoning, and clear communication during interviews.

2. Live Case Solving

- A business case was solved live in the auditorium, demonstrating how to break down complex problems into manageable components.
- Participants learned how to identify key issues, develop hypotheses, and present practical recommendations using a structured approach.

3. Guesstimate Practice

- Students worked through guesstimate questions commonly asked in consulting interviews.
- Seniors demonstrated techniques for making reasonable assumptions, structuring calculations, and arriving at logical estimates even with limited information.

4. Interactive Discussion and Q&A

- Participants actively contributed ideas throughout the session, discussing different approaches to solving cases and guesstimates.
- The session concluded with a Q&A, where seniors addressed common doubts regarding interview preparation, problem-solving strategies, and consulting recruitment.

Key Takeaways

- **Structured Problem Solving:** Participants learned how to approach open-ended business problems with a logical framework.
- **Case Interview Skills:** Students gained exposure to the methodology used in consulting case interviews.
- **Guesstimate Techniques:** Participants understood how to make informed assumptions and solve estimation problems systematically.

- **Interview Readiness:** The session equipped freshers with practical strategies and greater confidence for consulting and other analytical interview processes.

Conclusion

The **Consulting 101** session successfully introduced freshers to the fundamentals of consulting interviews through live case-solving and guesstimate practice. By combining practical demonstrations with interactive discussions, the session helped participants develop a structured approach to tackling business problems and laid a strong foundation for future interview preparation.

Acknowledgments

BfE New Delhi SSCBS extends its sincere gratitude to the senior consultants for sharing their time, expertise, and experiences. Their guidance enabled participants to gain valuable insights into consulting interviews and inspired them to continue developing their analytical and problem-solving skills.