Inter-college competitions attended by the society members: 60+ Competitions with podium finish: 36

Number of fests organized by the society: 1

Excelsior'23, a pan-India Management-cum-Marketing conclave, took the country by storm, completely revolutionizing the way marketing is perceived by students. This groundbreaking event held recently, witnessed a massive turnout and garnered significant attention with its unique theme, "Where liars prosper." It attracted over 81,000 impressions on Unstop and 1300+ registrations.

The conclave, which brought together students, industry experts, and renowned speakers, was a platform designed to challenge conventional marketing practices and encourage creative thinking amongst the leading colleges of Delhi University and all over the country. With a primary focus on direct-to-consumer (D2C) strategies, Excelsior'23 aimed to educate and inspire participants about the evolving landscape of marketing and its vast potential, along with other aspects of a business.

The event featured four distinct competitions, each catering to a specific area of expertise:

- 1. Best Manager
- 2. Corporate Strategy
- 3. HR-PR
- 4. Marketers

The event, which was held over 2 days, saw 200+ students battle it out in the highly competitive yet engaging case rounds that were presented before them. These students had previously proved their mettle in the preliminary rounds that were held in both, online and offline mode.

Other Initiatives:

1) mAD Libs: During this event, hosted during Crescendo'23, participants were judged on their creativity and quick thinking as they were asked to create an advertisement for unconventional products within a short time span. The reach of the competition was more than 12,000 on Instagram and D2C.

2) Education Fair with Jamboree Education: In the session hosted in collaboration with Jamboree Education, important questions relating to higher education in and outside India were answered, with a special emphasis on choosing the right MBA program for oneself and the process for applying to prestigious universities abroad. Engaging conversations were also held with the students wherein they shared their aspirations for their careers.

3) Session with AnkGanit: An informative session took place with the Founder and Directors of AnkGanit, Ankit Gaur and Hriday G Sarat, in which they enlightened the students with the strategies to mark a seat in the Top B Schools as they have ensured in the past for hundreds of students. Some mathematics tricks and paper psychology were discussed.

4) Speaker Session with SleepyOwl: A speaker session with Aseem Sood, VP Sales (Sleepy Owl Coffee) was held, whose presence was an honor as he paved the roadmap for the marketing students of how the real market game looks. Discussions also involved his personal experiences that made the students feel the connection. It was a fun, light, and knowledgeable insight for the attendees.

5) Live Projects and KSS- Live Projects for growing startups likeHappyPokets and Clamp and knowledge-sharing sessions were also hosted in order to enhance the skillset of the members of the society.

Student Committee

President: Manvi Bhatt Vice President: Jasmannat Coordinators: Harshita Gupta, Vinayak Chawla Advisory Committee: Jasmannat, Manvi Bhatt, Meenakshi Kanodia, Puneet Singh Nanda, Aakarsh Kawatra, Bill J.Milisse, Harshvardhan Surana, Kamal Kant Gupta, Vaibhav Gupta, Manan Khurana, Pratham Gaur, Sanya Singal, Ria Khandpur, Sahil Ahuja, Parv Jindal

Core Committee: Aditya Babbar, Daksh Bhandar, Harshita Gupta, Ishan Goel, Mudit Sethi, Parth Malhotra, Ria Pandit, Sambhav Bhirani, Sreya Sanghai, Tanusha Arora, Veer Kohli, Vinayak Chawla

Organizing Committee: Aadhya Ramdev, Ananya Bhalla, Ananyaa Jaggi, Ananya Mittal, Archit Koul, Arin Jain, Bhaavya, Bhoomi Kohli, Dhairya Sachdeva, Diksha Garg, Kanak Singh, Mandeep S. Passi, Neel Sengupta, Nitin Pahwa, Prakhar Singh, Pratiksha Satapathy, Rajat Gunecha, Riddhima Rishabh, Rimsha Kashfi, Ronak Raina, Saramya Dhar, Shradha Sabharwal, Tanishtha Verma, Tanmay Bothra, Vibhor Kumar, Vrinda Bansal

ANNEXURE: Mark-It SSCBS

1. Winners of Excelsior'23:

| Position | BEST MANAGER | HR-PR | CORPORATE STRATEGY | MARKETERS |
|--------------|-----------------|-------------------------------|-------------------------------------|-----------------------------|
| Winner | Shivam Agarwal | Muskan Bhola, Swayam Arora | Ayushman Kaushik, Chander Maurya | Deepshikha, Bhavya Sinha |
| First Runner | Soham Gupta | Reetika Yadav, | Dhaani Sood, | Rishita Joshi, |
| Up | | Anagha Prabhu | Bhavya Rana | Soumya Sahu |
| Second | Shreya Rohatgi | Sakshi Trivedi, | Riya Chadha, | Lakshay Chhabra, |
| Runner Up | | Arunav Sharma | Samridhi Pohoja | Dhruv Gupta |

2. Winner of mADLibs

| Position | Team Name | |
|------------------|------------|--|
| Winner | Team Mario | |
| First Runner Up | Team Blue | |
| Second Runner Up | Shreya | |

3. Sponsorships Received for Excelsior'23:

| Organisation Name | Amount | Account |
|---------------------|--------|----------------------------------|
| EcoCare | 20,000 | In-Kind (Food) |
| SleepyOwl | - | In-Kind (Products) |
| The Healthy Company | - | In-Kind (Gifting Partner) |
| GAIL | 50,000 | College Account (To be received) |
| PeachBlink | - | In-Kind (Notepads, Books) |
| Eve Paper | - | Online Promotion |
| TOTAL | 70,000 | |

4. Prize Money for Excelsior'23:

| Position | Prize Money |
|------------------|-------------|
| Winner | Rs. 15000 |
| First Runner Up | Rs. 10000 |
| Second Runner Up | - |

5. Prize Money for mADLibs:

| Position | Prize Money |
|------------------|-------------|
| Winner | Rs. 6000 |
| First Runner Up | Rs. 4000 |
| Second Runner Up | - |